



## Sourcing and Deployment Solutions IT Solutions



### **About Us**

Sandy is a premier provider of IT and business process outsourcing solutions, with over 10 years of experience managing mission-critical operations. For IT-driven companies who lack the resources to cost-effectively maintain all of their tactical IT operations, Sandy's Outsourcing is an objective - driven method that helps them target and outsource specific, well-defined IT functions while keeping other business-critical operations under internal control. Unlike limited "boutique" services or "all-or-nothing" outsourcing services, our Outsourcing Solutions empower customers to more precisely align their IT infrastructure with strategic business objectives – to reduce costs and improve competitive flexibility.



Today's procurement professionals know that sourcing is a key driver of bottom line results-and with regard to managing spend, it should be their primary focus. To streamline sourcing initiatives and enhance regulatory compliance, organizations require flexibility, enhanced process control, and greater visibility into sourcing activities.

## Sandy Sourcing - Basic Package

The Sandy Sourcing - Basic Package is a robust, easy-to-use Web-based solution that helps organizations successfully structure and execute negotiating events online. This solution includes capabilities and expertise to ensure results and enables organizations to understand and experience online sourcing without a substantial commitment of time, resources or up-front commitment of strategic spends.

### The Sandy Sourcing - Basic Package empowers sourcing professionals to achieve:

- **Bottom-line results.** Lower total supply costs drop straight to the bottom line.
- **Sourcing speed.** The online sourcing process is faster and more efficient than manual procedures, so it generates rapid time to value and substantial ROI.
- **Flexibility.** An on-demand, walk-up application combined with rapid deployment and integrated support services lift the burden from IT departments.
- **Expertise.** Guidance and best-practice expertise optimize the sourcing process and help drive adoption and results.
- **Efficiency.** Reusable templates eliminate the need to recreate RFX documents as goods and services are re-sourced.
- **Global Reach.** Multi-language, multi-currency capabilities enable sourcing professionals to publish and conduct online negotiations and enjoy additional savings from low-cost countries.

### The Sandy Sourcing - Basic Package consists of the following components:

- **Sandy QuickSource.** This intuitive, Web-based RFX management tool empowers sourcing professionals to create, execute and manage sourcing events from their desktops.
- **Rapid Deployment Process.** Sandy Sourcing - Basic Package provides for deployment of Sandy Quick Source in 30 days or less. The tool is delivered as an on-demand solution, is supported by a highly secure, scalable network infrastructure, and requires no installation, on-site maintenance or unique hardware.
- **Buyer and Supplier Training.** Includes Web-based, on-demand buyer and supplier training tutorials that cover the entire event lifecycle.
- **Empowerment Services.** These time-tested, highly valued services provide buying organizations with strategic event guidance and help them off-load tactical tasks relating to event management. Also designed to provide suppliers with third-party neutrality during events.

## Sandy Sourcing - Professional Package

The Sandy Sourcing - Professional Package is a next-level sourcing solution designed for organizations requiring further process standardization and collaboration tools. This solutions enables customers who have achieved initial sourcing goals to extend their spend throughput and engage additional stakeholders in the process.



**The Sandiy Sourcing - Professional Package consists of the following abilities in addition to those in the Sandiy Sourcing - Basic Package:**

- **Project Management.** Flexible process management capabilities enable companies to model and standardize their own unique sourcing processes. Allows templating of process models for broad organizational deployment, including the ability to auto-configure the "right" process based on project attributes (such as geography) as well as conditional question responses.
- **Workflow.** Enables managers to model sourcing processes including sub-processes into a hierarchy of projects, teams, milestones, and approval rules. Allows detailed task description at each process step to support consistency, learning, and self-sufficiency. Includes ability to conduct review and approval workflow with visual status indicators.
- **Knowledge Management.** Helps companies capture and consistently re-use organizational knowledge, making it accessible to the right employees at the right time. Useful for managing category-specific knowledge areas and corporate Centers of Excellence.
- **Rapid Deployment Process.** Includes the deployment services highlighted as part of our Basic package, as well as rapid implementation of additional solution components. The tool is delivered as an on-demand solution, is supported by a highly secure, scalable network infrastructure, and requires no installation, on-site maintenance or unique hardware.
- **The deployment includes software implementation services to meet diverse customer needs.** Deployment options range from delivery of out-of-the-box templates to the configuration of customer-specific processes and knowledge. This flexibility enables Sandiy to deploy an online category management capability in a very short timeframe for customers desiring the simplest deployment.

## Deployment Solution

### **REDUCE THE TIME AND COST OF DEPLOYING AND MANAGING IT DEVICES**

Sandiy Deployment Solution software helps reduce the cost of deploying and managing servers, desktops, notebooks, and thin clients from a centralized location in your environment. An easy-to-use, automated deployment solution offers OS deployment, configuration, PC "personality" migration, and software deployment across hardware platforms and OS types, including Microsoft Windows Vista and Windows Server 2008.

### **HANDS-OFF DESKTOP AND SERVER DEPLOYMENT**

Deployment Solution makes it easy to deploy your desktops and servers. For example, you can build a reference system using Sandiy' unattended OS installation wizard. Once your reference system has been built with your standard OS and applications, you can mass-deploy an image of the reference system to your new and existing systems. Because every system is unique, you can assign security IDs (SIDs) and configure user names, IP addresses, and other network settings. In addition to supporting a wide variety of hardware types, Deployment Solution also supports multiple operating systems, including Windows, Linux, and Solaris. Deploying servers, desktops, notebooks, and thin clients has never been easier.

# Sourcing and Deployment Solutions



## BENEFITS

- Single deployment solution for desktops, servers, and notebooks
- Supports Intel's Wired for Management specifications for PXE, Wake on LAN, and BIS
- Secures management features from unauthorized personnel
- Supports Windows PE and Linux pre-boot environments
- Provides tools for hands-free migration, which increases return on investment
- Supports heterogeneous operating systems, including Windows and Linux

## EASY-TO-USE MANAGEMENT CONSOLE

With Deployment Solution, you don't have to leave your desk to manage your systems. Use Deployment Solution's wizards to help you build events to perform common computer management tasks—simply drag an event onto a computer or group of computers, and then run it immediately or schedule it for after-hours. It's that easy. The console includes improved image and event replication; support for adding, modifying, and deleting computers, jobs, and tasks; and support for managing virtual computers. It's also easy to restrict access to the console functions and managed systems with Sandiy' role-and-scope-based security, so authorized staff can access and manage appropriate systems. A Web console option is also available for best integration with the Sandiy management platform and solutions.

## SIMPLIFIED SOFTWARE MANAGEMENT

OS deployment is only part of the battle. Once a computer or server is provisioned, you also need to deploy drivers and software updates. Deployment Solution allows you to easily install and configure department-specific software, and migrate user-specific data and settings to new computers. The solution makes it faster and easier than ever to deploy, configure, and upgrade software on managed devices.

## MIGRATE DATA AND SETTINGS

Migrating data and settings from an old computer to a new one has always been a frustrating task. Deployment Solution simplifies the migration process by offering industry-leading migration technology that guides you as you capture desktop, network, and application settings, along with user data. The solution then packages the data in a self-extracting file for easy redeployment on a new computer or operating system.

## QUICK RESPONSE TO HELP DESK REQUESTS

Frantic help desk calls are an unavoidable part of running a network. Use Deployment Solution to remotely browse, diagnose, and repair problems on systems—without ever leaving your desk. Detailed computer properties, along with remote control and chat, help simplify remote diagnosis of common problems. In addition, if a system crashes, you can quickly restore the device system to an operational state using images and software distribution tasks.

## POWERFUL TASK MANAGEMENT

Deployment Solution enables power users to perform advanced automation and customized scripting. Whether it's support for server-side scripting or conditional error handling, Deployment Solution provides unparalleled job and task management.

## SYSTEM REQUIREMENTS

### *Deployment Solution Minimum Requirements*

- Processor—Pentium III 800 MHz or faster
- Memory—1 GB RAM
- Hard drive—20 GB
- Operating system—Windows Server 2003 SP1, Windows 2000 Server SP4 or later
- Database—Microsoft SQL Server 2000 SP3 or SQL Server 2005
- Browser—Microsoft Internet Explorer 6 SP1 or later

### **Sandiy Agent Minimum Requirements**

- Operating system—Windows 95 or later
- Available disk space—5 MB disk space for Sandiy Agent, plus space to install required software
- Memory—128 MB RAM; 384 MB RAM minimum if using Windows PE
- Browser—Microsoft Internet Explorer 6 or later